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### PORR IN BRIEF ONE-STOP SHOP





~ 21,000 Staff members



EUR 8.5 bn Order backlog



EUR 6.6 bn Production output

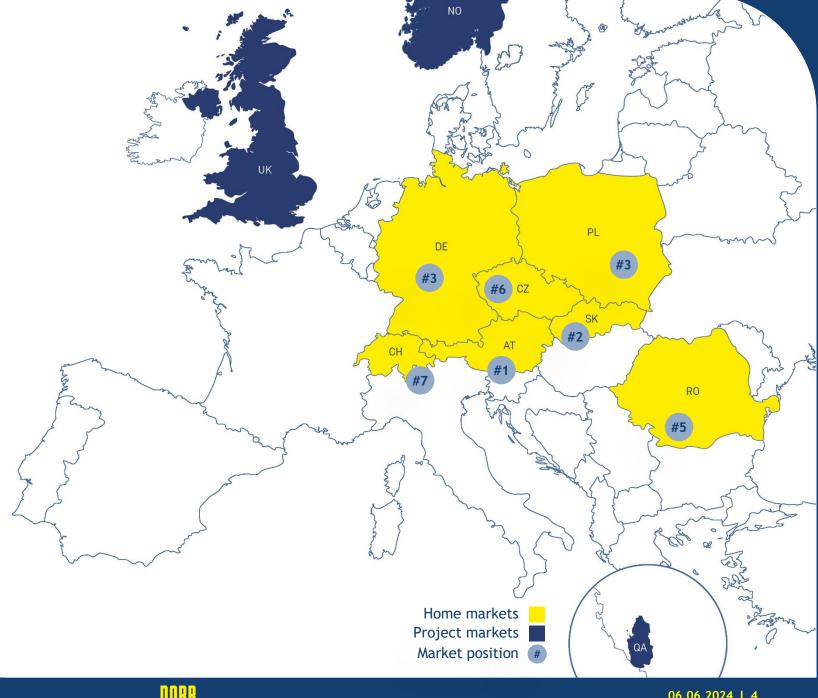


EUR 130.7m Earnings before tax (EBT)



**2.3%** EBIT margin to sales

Data as per 31.12.2023



### THE 4 D'S OF PORR DEMAND IN INFRASTRUCTURE AND BUILDINGS

#### Deglobalisation

Resilience & regionalisation



Nearshoring and reshoring to build local supply chains

Industrial construction Storage buildings

R&D facilities Clean rooms Data centers

Local logistics | Regional infrastructure

#### **Decarbonisation**

+1.5°C max. & climate neutrality



Energy transformation and circular construction

Geothermal energy Pipeline construction

Environmental engineering Power plants

Recycling Thermal renov. & revitalisation

#### Digitalisation

Artificial intelligence & digital twins



Digital transformation and operational excellence

BIM 3D - 5D Big data Digital processes

LEAN Construction Robotics AR, VR

Digital site Drones 3D printing

#### Demographic change

Urbanisation & ageing society



Smart infrastructure, affordable housing for generations

Railway, Slab Track Tunnels, bridges

Roads Rehab clinics, medical centers

Residential Hotels, educational buildings

### FOCUS ON INTELLIGENT GROWTH WITH GREEN AND LEAN

#### **Intelligent Growth**

Green and Lean

#### **Company**

- Best in Class: In construction and technologies
- Build on leading market position
- Sustainable profitability ahead of revenue
- Strong equity position and efficient deployment of capital

We inspire our customers.

#### Staff

- We live our PORR Principles
- The best Best Place to Work
- Nurturing talent lifelong learning for all of us
- We live diversity, equal opportunities and performance

We build on PORRians.

#### **LEAN**

- Design-build contractor onestop shop for every process
- Innovation leader in construction technology
- Pioneer in digitalisation improving quality and efficiency
- Lean, flexible and costconscious

We rely on LEAN Construction.

#### **ESG**

- Clear commitment to ecological, environmentally-friendly construction
- Efficient and responsible use of resources and energy
- We act holistically in line with the circular economy
- Clear commitment to compliance and ethical behaviour

We unite economy, environment and society.



### Q1/24 AT A GLANCE

Stable construction environment
Strong infrastructure intakes

Resilient order book
High level of EUR 8.4 bn maintained

Reliable top line
Earnings quality clearly improved

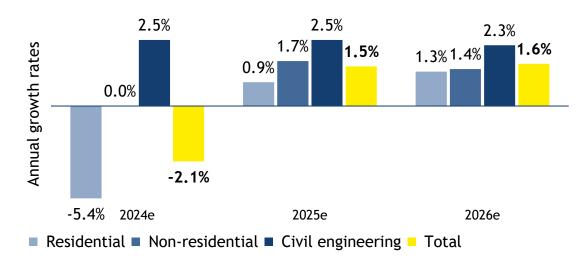
Strong balance sheet
Equity ratio of 19.7% (+0.5 PP yoy)

Comfortable liquidity cushion
Free cash flow improved

Outlook 2024 confirmed
Confidence in business model

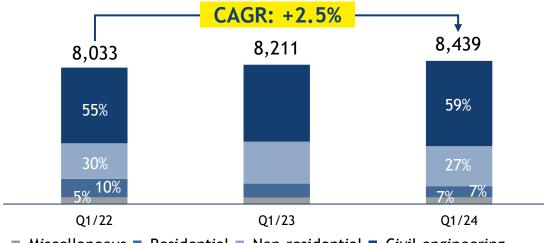
### PROMISING CONSTRUCTION ENVIRONMENT STRONG ORDER INTAKE IN INFRASTRUCTURE

#### Turnaround in construction starting in 2024



- Mid- to long-term demand growing
- Continuous growth in civil engineering
- Sustainable turnaround in residential construction expected in 2025

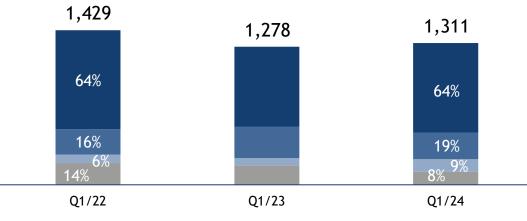
#### PORR's order backlog (in EUR m)



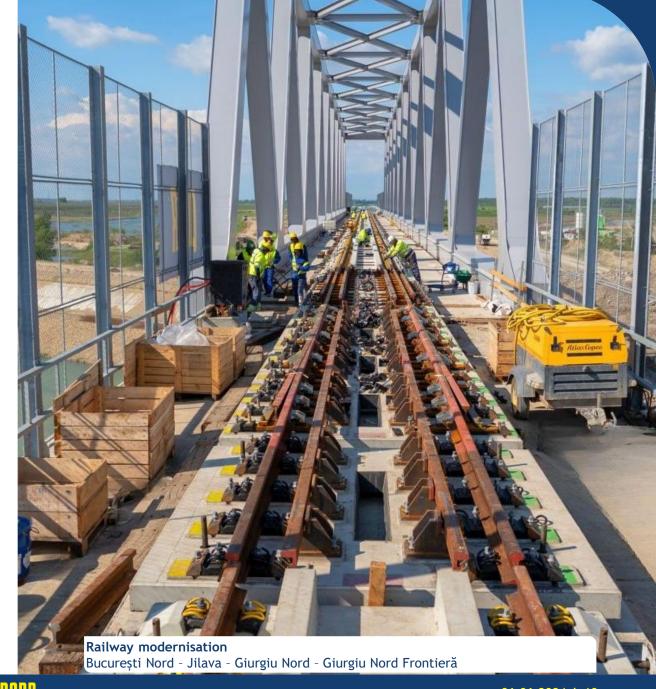
- Miscellaneous Residential Non-residential Civil engineering
  - Above average growth with increase of 2.8 %
- Further decrease in share of residential construction
- Secures visibility for >1 year

### STABLE ORDER INTAKE

#### Order intake (in EUR m)



- Miscellaneous Residential Non-residential Civil engineering
  - +12% order intakes in infrastructure
  - Full pipeline from European Recovery and Resilience Facility and NextGenerationEU Budget



### **TOP ORDER INTAKES 2023/24**

Q2/23

Arge H53 Brenner Base Tunnel AT / 479.6m

ElbX SuedLink tunnel
DE / 215.0m

Arge Terminal 3 South
Airport Vienna
AT / 205.6m

DCO Clinic Wrocław / PL / 189.8m

Power plant conversion Forbach / DE / 98.4m Q3/23

Pumped storage power plant Ebensee / AT / 167.0m

DC Tower 2
apartment & office bldg.
Vienna / AT / 89.5m

Aixtron Innovation Center Herzogenrath / DE / 82.3m

Pomeranian Medical University expansion Warsaw / PL / 47.4m

DPW II Harbour modernisation Constanța / RO / 31.1m Q4/23

Civil engineering

Non-residential construction

Elisabeth-Selbert-Haus office building Berlin / DE / 88.7m

S8 expressway
Wrocław - Kłodzko
PL / 74.1m

Arge Remediation of contaminated site N6
Wr. Neustadt / AT / 60.0m

Q47 apartment building Bochum / DE / 59.8m

Żelazny Most reservoir modernisation PL / 55.4m Other

Residential construction

Q1/24

Waste to Energy plant Gorlice / PL / 95.8m

ARGE 4.1 Semmering Base Tunnel - equipment AT / 88.2m

Apartment building
Quartier Garstedt
Norderstedt / DE / 38.9m

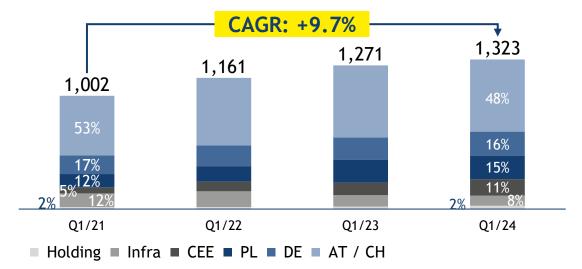
A2 motorway rehab Pinggau - Markt Allhau AT / 37.8m

Sorting facility PreZero Sollenau / AT / 33.0m

Figures in EUR

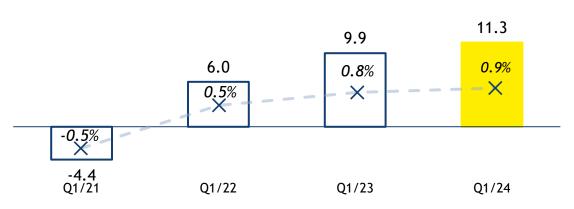
### STABLE TOP LINE IMPROVEMENT IN EARNINGS

#### Production output per segment (in EUR m)



- Increase of +4.1% spreading across most segments
- +17% in civil engineering from road construction, specialist civil engineering and railway construction

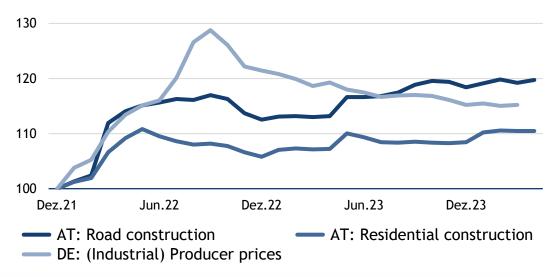
### EBIT (in EUR m) EBIT (in % of revenue)



- Stable revenues at EUR 1,276m
- EBIT margin increased by 11bps,
   EBT margin by 25bps to 0.6%
- Turnaround in EPS to EUR +0.03

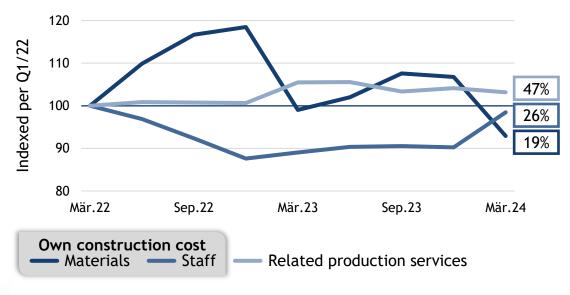
### COST MANAGEMENT MASTERED ABSOLUTE COST DECREASE IN MATERIALS AND RELATED SERVICES

#### Cost indices stablising on high levels



- Average market price increase in Q1 <6%</li>
- Secondary round effects via personnel expenses compensated by lower costs for materials leading to stable sideways movement
- Downward pressure in Germany

#### PORR's cost ratios in % of revenue

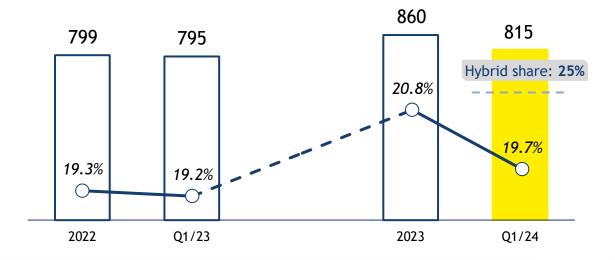


- Absolute reduction of EUR 34.3m in own construction cost (3.2 PP of revenue)
- Expected inflationary effects and workforce increase contrasted by significant reduction in material expenses

Sources: Statistik Austria, May 2024 and GENESIS data base, May 2024

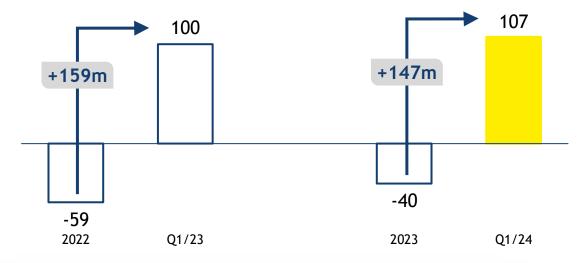
# BALANCE SHEET SUSTAINABLY OPTIMISED STRONG EQUITY DESPITE HYBRID REDEMPTION

Equity (in EUR m)



- Redemption of profit participation rights (hybrid capital) of EUR 40m
- Refinancing of EUR 135m of hybrid bonds successfully executed
- Equity ratio improved (+50 bps vs. March 23)

Net debt (+) / Net cash (-) (in EUR m)



- Stable seasonal net debt position
- Lower quarterly increase (-7.3%), despite repayment of hybrid capital
- Gross debt reduced by EUR 93m compared to March 23

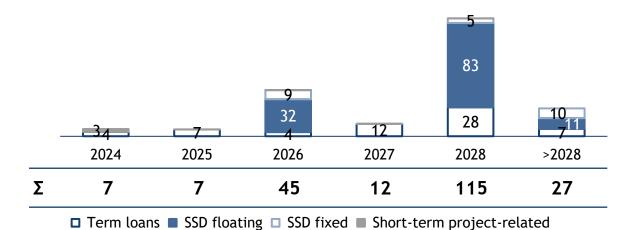
### COMFORTABLE LIQUIDITY CUSHION FINANCIAL PROFILE FIXED UNTIL 2028

#### Liquidity (in EUR m)



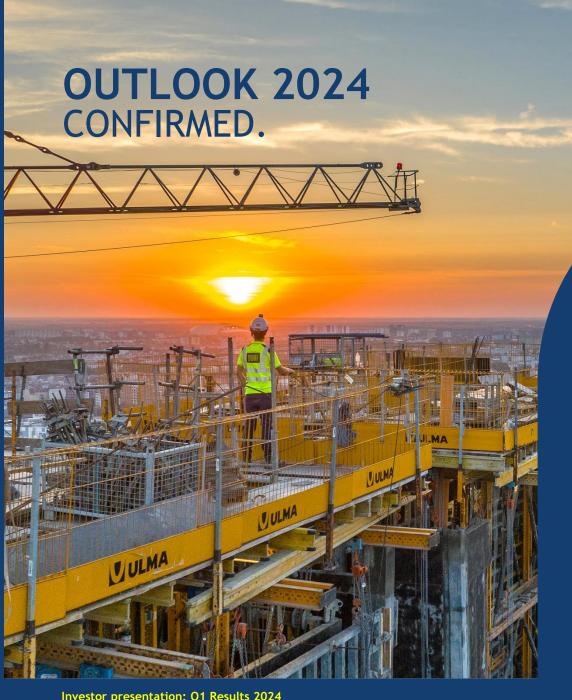
- □ Cash and cash equivalents □ Committed cash facilities
- Free cash flow improved by EUR 44.2m despite early investments for FY24
- CAPEX FY/2024 <4.0%</li>
- Reduction in trade receivables of EUR 56m
- Liquidity cushion still higher than 20% of assets

#### Maturity profile<sup>1</sup> (in EUR m)



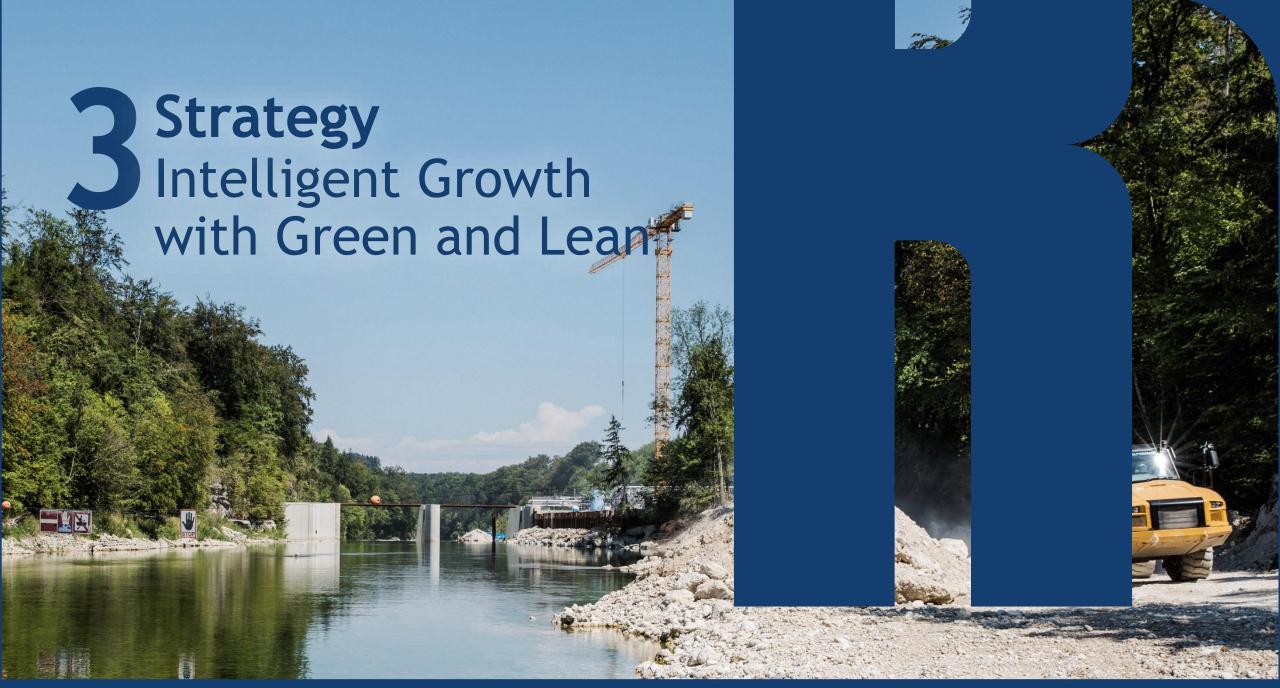
No further capital needed

<sup>&</sup>lt;sup>1</sup> Excl. leasing liabilities of EUR 372m



- > Stable order backlog
- > Moderate increase in output
  - > Improvement in earnings





## PORR 2025 ON TRACK IMPORTANT MILESTONES IN FUTURE PROGRAMME REACHED

	Milestones 2023	Measures 2025
Markets	<ul> <li>Selective M&amp;A: Pannonia Group, Sanitär Elementbau</li> <li>10% of projects from energy transition</li> </ul>	<ul> <li>Promote sustainable construction</li> <li>Extend value chain and permanent business</li> <li>Optimise portfolio mix</li> </ul>
Operational excellence & digitalisation	<ul> <li>LEAN transformation: 20 additional areas</li> <li>BIM pilot projects in civil engineering</li> <li>Sequello &amp; Joystick for material logistics</li> <li>iTwo rollout completed</li> </ul>	<ul> <li>Rollout of BIM and LEAN — efficient project management with iTwo</li> <li>Avoid and reduce loss-making sites</li> <li>Digitalise supply chain and construction processes</li> </ul>
Staff and organisation	<ul> <li>Employer branding: record applications</li> <li>Rollout of Digital HR: SAP Success Factors</li> <li>New e-learnings (ESG, Diversity &amp; Inlusion)</li> <li>Leadership Academy rolled out completed</li> </ul>	<ul> <li>Process automation — digitalise administration</li> <li>Expansion of PORR Academy and Leadership programme</li> </ul>
Finances	<ul> <li>Increased financial performance: Reduction in trade receivables and working capital</li> <li>Improvement in capital structure: Share of hybrid capital on total equity: 28.8%</li> </ul>	<ul> <li>Optimise financial perfomance/ capital employed</li> <li>Optimise capital structure</li> </ul>

### GREEN HOLISTICALLY SUSTAINABLE

Taking responsibility.

Becoming market leader in circular construction.

#### **Focus**

- Decarbonisation
- Circular economy & habitats
- Occupational health & safety
- Working worlds
- Human rights, ethics & compliance

### Added value

- Saving energy & resources
- Life-cycle thinking in project management
- Best Place to Work
- Handshake quality



### **ESG RATINGS**BEST IN CLASS



**B** Climate Change & Water





**C+** Prime Segment





**AA**Best in industry





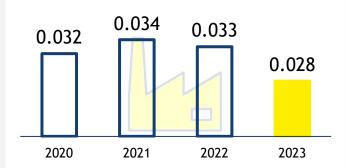
Bronze
Top 17 % of
construction industry



### INSIGHTS INTO ESG@PORR SELECTED KPIS PART 1

#### Decarbonisation

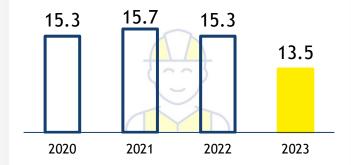
Intensity of GHG emissions (Scope 1+2 in t CO<sub>2</sub>e)



- Expansion of ISO 50001 including Romania
- Photovolatics rollout to >30 roofs (22 GWh of energy production)
- 80 % local procurement

#### **Occupational Safety**

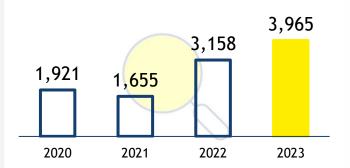
Work-related injuries\*
(per 1 million hours worked)



- Safety Walks: management as role models
- Mandatory training courses including knowledge checks
- Lower shares in various sectors
   (e.g. industrial construction)

#### Compliance

Anti-corruption training (number of employees)



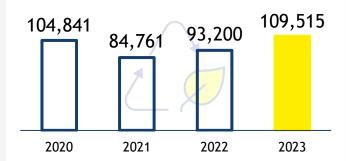
- Re-certification of ISO 37001 & ISO 37301
- Compliance training programm for apprentices
- Construction ComplianceAmbassadors

<sup>\*</sup> Average figure, individual segments and countries perform even better (e.g. Romania)

### INSIGHTS INTO ESG@PORR SELECTED KPIS PART 2

#### **Circular Economy**

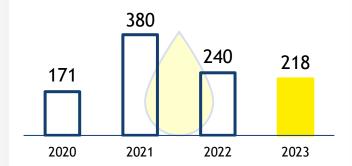
Recycled materials used (tonnes)



- Launch of 1st gypsum to gypsum recycling plant in AT
- Treatment of 1,700 tonnes of mineral wool waste
- Outlook: Concrete recycling with **Up!crete**

#### **Habitats**

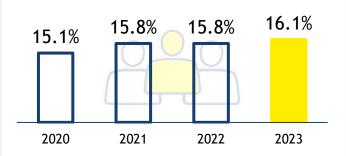
Total water consumption (Tm³)



- Maximum quality, minimum quantity in wastewater with Water Policy
- 500 beehives erected under the Bee@PORR initiative

#### **Working Worlds**

Share of female staff (in %)



- Construction is a people business: 91 nations@PORR
- Women@PORR initiative providing Group-wide Online Lunch Roulettes
- 39% women in junior management trainings

### **PV ROLLOUT** KICK-OFF IN 2023

#### Hard facts for PORR ...

- >30 rooftop systems until 2025
- 5 free area locations on land and water until 2026
- Power output potential: 21,800 kwP

#### ... strong opportunities for the environment.

- Combined utilisation of different renewable energy sourse (e.g. PV + geothermal energy)
- Creation of hybrid systems
- Energy storage for renewable energy
- Smartgrids (power plant parks)





### **AND**WORKING PARTNERSHIPS

#### Team:

Collaboration, communication, identification, training, culture

#### Standards:

BIM standards, project guidlines, management policies Building Information Modeling

#### Technology:

data management/ formats/ sharing, soft- & hardware

#### **Processes:**

Planning, calculation, construction, scheduling, quantity calculation, site logistics, coordination & support

### **LEAN**FOR MAXIMUM EFFICIENCY

#### **LEAN Management**

... understand the value chain, streamline the process

Mindset

#### **LEAN Administration**

... support the place of value creation the best way possible

Cooperation

### LEAN Design & Engineering

... efficient project planning in coordination with contractors

**Planning Reliability** 

#### **LEAN Construction**

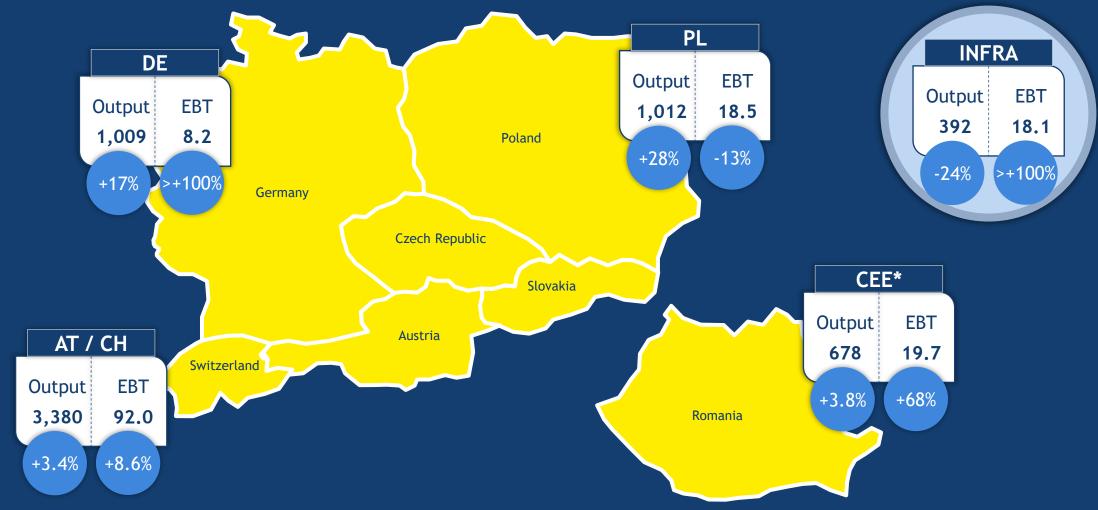
... manage construction site, coordinate, on schedule & safely

**Efficient operation** 





## **EARNINGS AND OUTPUT 2023**PER SEGMENT IN EUR M



<sup>\*</sup> Containing country responsibility for Czech Repbulic, Slovakia and Romania

# **SEGMENT REPORTING**RESILIENT ORDER BOOK IN Q1/24

200	AT /CH	DE	PL	CEE	INFRA
Order backlog in EUR m Change in %	3,307 -6.2%	1,253 -8.7%	1,391 +3.6%	837 -5.5%	1,586 +64.6%
Order intake in EUR m Change in %	785 -7.4%	129 -3.5%	215 > +100%	134 +2.9%	46 -25.2%
TOP orders in backlog	<ul> <li>BMW production hall</li> <li>Terminal 3 VIE         airport expansion</li> <li>U2/17-21 Vienna         metro tunnelling</li> </ul>	<ul> <li>Expressway         Südschnellweg         Hannover</li> <li>Elisabeth-Selbert-         Haus office bldg.</li> <li>High-bridge Horb</li> </ul>	<ul> <li>DCO clinic Wrocław</li> <li>Railway line LK131 Chorzów - Nakło</li> <li>Expressway S8 Wroclaw - Klodzko</li> </ul>	<ul> <li>Expressway Sibiu -         Piteşti Lot 4</li> <li>Nová Paka road         construction</li> <li>Otopeni Regulament         Airport construction</li> </ul>	<ul> <li>ARGE H53 Brenner base tunnel</li> <li>High Speed 2 railway construction</li> <li>ARGE Tunnel ElbX</li> </ul>

# **KEY FINANCIALS**AT A GLANCE

Operating data in EUR m	Q1/2024	Change	Q1/2023	2023
Production output <sup>1</sup>	1,323	4.1%	1,271	6,577
Revenue	1,275.6	0.7%	1,266.3	6,048.5
EBIT	11.3	14.4%	9.9	140.3
EBT	8.0	78.8%	4.5	130.7
Net profit for the period	6.0	>100%	2.6	95.0
Earnings per share (in EUR)	0.03	<-100%	-0.05	2.21
Financial Position indicators in EUR m	31.03.2024	Change	31.3.2023	31.12.2023
Total assets	4,146	0.2%	4,139	4,136
Equity	815	2.5%	795	860
Equity ratio (in %)	19.7%	0.5 PP	19.2%	20.8%
Net cash (+) / net debt (-)	-107	7.5%	-100	40
Key data regarding shares	31.03.2024	Change	31.3.2023	31.12.2023
Number of shares	39,278,250	-	39,278,250	39,278,250
Market capitalisation	557.8	5.2%	530.3	498.8

<sup>&</sup>lt;sup>1</sup> The production output corresponds to the output of all companies and consortiums (fully consolidated, equity method, proportional or those of minor significance) in line with the interest held by PORR AG.

## CONSOLIDATED INCOME STATEMENT

In EUR m	Q1/2024	Change	Q1/2023	2023
Production output <sup>1</sup>	1,323	4.1%	1,271	6,577
Revenue	1,275.6	0.7%	1,266.3	6,048.5
EBITDA	60.2	11.4%	54.0	344.3
in % of production output	4.6%	0.3 PP	4.3%	5.2%
in % of revenue	4.7%	0.5 PP	4.3%	5.7%
EBIT	11.3	14.4%	9.9	140.3
in % of production output	0.9%	0.1 PP	0.8%	2.1%
in % of revenue	0.9%	0.1 PP	0.8%	2.3%
EBT	8.0	78.8%	4.5	130.7
in % of production output	0.6%	0.3 PP	0.4%	2.0%
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<sup>&</sup>lt;sup>1</sup> The production output corresponds to the output of all companies and consortiums (fully consolidated, equity method, proportional or those of minor significance) in line with the interest held by PORR AG.

# **CONSOLIDATED**KEY RATIOS

In relation to <b>production output</b>	Q1/2024	Change	Q1/2023	2023
Income from companies accounted for using the equity method	0.9%	0.5 PP	0.4%	1.5%
Material cost	-17.9%	1.8 PP	-19.7%	-19.6%
Cost of other related production services	-45.1%	3.5 PP	-48.5%	-43.4%
Personnel cost	-25.3%	-1.7 PP	-23.6%	-22.1%
Other operating result	-4.5%	-0.6 PP	-3.9%	-3.1%

In relation to <b>revenue</b>	Q1/24	Change	Q1/23	2023
Income from companies accounted for using the equity method	0.9%	0.5 PP	0.4%	1.6%
Material cost	-18.5%	1.2 PP	-19.8%	-21.3%
Cost of other related production services	-46.7%	2.0 PP	-48.7%	-47.2%
Personnel cost	-26.2%	-2.5 PP	-23.7%	-24.0%
Other operating result	-4.7%	-0.8 PP	-3.9%	-3.4%

<sup>&</sup>lt;sup>1</sup> The production output corresponds to the output of all companies and consortiums (fully consolidated, equity method, proportional or those of minor significance) in line with the interest held by PORR AG.

# **CONSOLIDATED**STATEMENT OF FINANCIAL POSITION

Assets in EUR m	31.3.2024	Change	31.3.2023	31.12.2023
Intangible assets	185.6	-3.8%	194.0	185.4
Property, plant and equipment	1,192.3	10.1%	1,083.4	1,166.4
Investment property	35.0	1.5%	34.4	35.0
Shareholdings in companies accounted for under the equity method	75.6	-1.0%	76.4	76.5
Other financial assets	2.7	-68.5%	8.4	2.7
Other non-current financial assets	54.7	-17.8%	66.6	56.8
Deferred tax assets	37.1	85.4%	20.0	24.7
Total non-current assets	1,583.9	6.8%	1,483.1	1,547.3
Inventories	113.9	-5.8%	120.9	119.0
Trade receivables	1,650.7	-3.3%	1,706.6	1,512.7
Other financial assets	172.6	20.4%	143.3	182.0
Other receivables and current assets	146.2	>100%	71.7	142.2
Cash and cash equivalents	478.3	-17.3%	578.4	631.3
Assets held for sale	0.9	-97.5%	34.4	1.1
Total current assets	2,562.6	-3.5%	2,655.4	2,588.4
Total assets	4,146.4	0.2%	4,138.5	4,135.7

Rounding differences may appear.

# **CONSOLIDATED**STATEMENT OF FINANCIAL POSITION

Equity and Liabilities in EUR m	31.3.2024	Change	31.3.2023	31.12.2023
Share capital	39.3	-	39.3	39.3
Capital reserve	358.8	-	358.8	358.8
Profit-participation rights/hybrid capital	200.7	-17.4%	243.0	247.5
Other reserves	190.4	59.7%	119.2	189.3
Non-controlling interest	26.2	-24.6%	34.8	25.3
Total equity	815.4	2.5%	795.1	860.2
Provisions	480.2	16.0%	411.8	477.5
Leasing liabilities	372.1	-1.1%	385.4	381.3
Financial liabilities	213.8	-28.3%	293.1	210.2
Trade payables	1,344.4	-0.7%	1,353.5	1,114.3
Other financial liabilities	30.8	-3.2%	44.9	43.5
Other liabilities	817.6	3.8%	788.0	978.0
Tax payables	72.2	12.8%	62.5	70.5
Liabilities held for sale	-	-100.0%	4.1	-
Total liabilities	3,331.1	1.7%	3,434.4	3,275.5
Total equity and liabilities	4,146.4	0.2%	4,138.5	4,135.7

Rounding differences may appear.

### INTERNATIONAL SHAREHOLDER BASE STABLE CORE SHAREHOLDER

### Shareholder structure 50.4% Syndicate\* 49.6% Free float\*\*

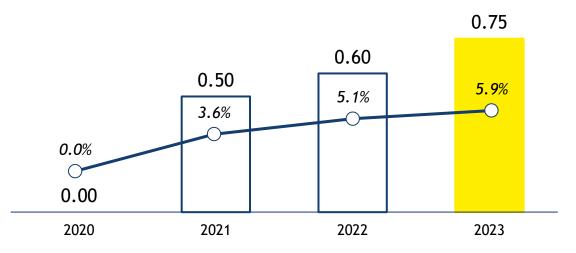
#### Distribution of free float 13.2% 24.6% Not directly **Austria** assignable 6.4% Germany 33.5% 8.2% Retail Rest of Europe 12.7% 1.4% USA Rest of the world

<sup>\*</sup>Syndicate (Strauss Group, IGO Industries Group)

<sup>\*\*</sup>Free float (of which 4.3% Heitkamp Construction GmbH and 4.9% PORR Management and PORR AG treasury shares)

## **DIVIDEND**SHARPENED PROFILE

Dividend per share (in EUR), Dividend yield (in %)



- +25% dividend payment
- Payout ratio at 33.9%
- Continuous dividend policy of 30-50% payout ratio
- Total shareholder return (TSR) at 13.9%\*



<sup>\*</sup> Calculation: Dividend yield (5.9%) + Increase in share price as of 2023 (8.0%)

### ALL-TIME HIGH IN EARNINGS PER SHARE UPLIFT POTENTIAL FOR SHARE PRICE



<sup>\*</sup> Re-calcluated with today's number of shares outstanding

# BROKER COVERAGE ANALYSTS'S RECOMMENDATIONS

Institution	Analysts	Price Target	Recommendation	Last Update
Kepler Cheuvreux	Patrick Steiner	16.0	Buy	03.05.2024
Warburg Research	Philipp Kaiser	27.0	Buy	08.04.2024
SRC Research	Stefan Scharff	20.5	Buy	22.03.2024
Montega	Patrick Speck	20.0	Buy	22.03.2024
Joh. Berenberg, Gossler & Co. KG	Thomas Junghanns	19.5	Buy	22.03.2024
ERSTE Group	Michael Marschallinger	18.7	Buy	21.03.2024
Raiffeisen Bank International	Markus Remis	19.0	Buy	08.02.2024

### **SERVICE INVESTOR RELATIONS**

#### **Share information**

ISIN AT0000609607

Ticker POS VI

No. of shares 39,278,250

Market

Vienna Stock Exch. / prime

#### **Next events**

22-Aug-24 Half-Year Report

18-Nov-24 Interest payment Hybrid bond 2021

21-Nov-24 Report on the 3<sup>rd</sup> quarter

#### **IR Contact**

Lisa Galuska

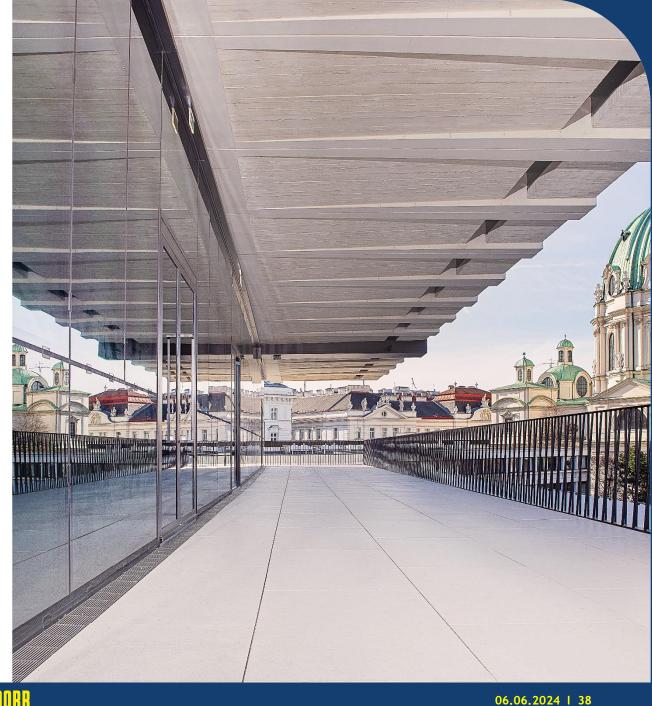
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Interim Report on the 1st Quarter 2024



Investor Presentation Q1/24

